

## **MEMORANDUM**

December 5th, 2019

TO: Lincoln Municipal Golf Committee

FR: Wade Foreman Business Coordinator & Casey Crittenden, Maintenance Coordinator

Cc: Parks and Recreation Advisory Board

RE: October Golf Report

### **Golf Update:**

A few below normal temperatures in early November have given way to more normal temperatures for most of the month. Golf rounds and gross sales have been steady for most of the month and will outpace last year's numbers in November. A good example of what can happen this time of year was on 11-9-19. High temp was 74 degrees and City Golf had 672 rounds of golf played this day with over \$17,500 in sales from green fees and carts. Weather makes a big impact on revenues each month, each week and daily throughout the fiscal year.

The month of November was very productive for the maintenance staffs at each course. The weather stayed nice for the greater part of the month and crews were able to begin removing dead or dying trees and cleaning up brush areas. Chad Giebelhaus our new superintendent at Pioneer is wrapping up his first season with us and has already had a great impact at Pioneer. Ash tree removal at Pioneer has started with trees being removed around the clubhouse area and putting green. New trees will be planted in areas around each course as time goes on. Staff has begun the process of blowing out irrigation lines and applying their preventative snow mold protection to greens. Equipment maintenance and projects will begin soon.

### **Player Development Update:**

Golf programming for 2020 is now up online and ready for registrations.

### **Capital Improvements Update:**

Pioneers Clubhouse roof replacement has been mostly completed. Just a few small items like gutters left to fix.



### **Marketing and Promotions:**

Gift cards for Holidays